



# Workshop on **Situational LEADERSHIP**

February 19, 2019

## **PROGRAM OVERVIEW**

The developing countries like ours still transfer manpower from agriculture to industry. These people are from rural areas with limited education but higher in humanly sensitive values like beliefs, respect and devotion. If the managerial systems of developed & industrialized countries where discipline and strict rules and regulations are imposed with little elasticity towards materialistic values, the effect expected can not be achieved easily. So we have to act like a leader with vision and mission while trying to convert these men of soil to the hard conditions in manufacturing World. We have to adapt this big but soft & slow change in order through the leaderships or leader managers so that we can minimize the resistance by presenting the intentions to meet the long term needs of the coming generation and social development and prosperity. This is only possible if we understand the differences of Leadership management & Leader Manager in definition, action and how & what kind of abilities & skill to be used to inspire the team members within the companies as social group.

## **COVERAGE AREAS**

- What is Leadership? How to become a Leader?
- Why do people need a leader?
- Who can be leaders? Does anyone need to be a leader?
- Who determines the leader? What determines the quality of your leadership?
- What is corporate leadership? What are the advantages and risks?
- How is the power of situational leadership acquired?
- How can one manager develop situational leadership skills?

- To create an enterprise value with leadership style and Body language of a leader.
- The leaders who make a difference in today's business world (How did they make a difference?)
- Leaders as man of Mission & Vision. How leaders inspire the people ?
- What is management & functions of management?
- How Leader Managers can activate his fellow workers towards company objectives?
- For efficient results why we need Leader Managers?
- How can we gain & improve skills to become a Leader manager?

## WHO SHOULD ATTEND?

This program is relevant for:

- Mid-level managers who are eager to understand their fellow worker's needs and become Leader Managers.
- The managers who are willing to become an accepted & respected superiors inspiring their teams.
- Top managers of second generation get to know how & why

the founders are easily named & appreciated as leaders of their companies.

- Managers who want to combine their managerial skills with leadership merits, for higher levels of management.

## LEARNING OUTCOMES

- Leaders will expand their perspectives.
- Your leadership will notice more of your active power.
- Understand methods of winning leadership power.
- Learn situational leadership steps.
- Benefit from concrete examples from the consultant's broad experience and from the market.

## FACULTY - Hasan Talat Donmez

**HASAN TALAT DONMEZ** is a consultant, strategist, leadership expert and trainer who has been transforming people and processes in various countries around the globe for the past few decades. He joined TÜREV as a freelance Consultant & Mentor for mainly Managerial levels and gives trainings for Managers in charge in order to help them to increase their abilities and capabilities of human relations at different levels from White collar to blue collar & how to act to get the best performance by self planning, self evaluation, day to day follow up and control systems that they can design & use by themselves in order to increase productivity and profitability of their own company.

He graduated from U.M.I.S.T in 1974 with BSc degree from Polymer & Fiber Science Department as Textile Chemist, he returned to Turkey and worked in country's well known sectoral companies Like SASA, Edip İplik in the production & planning, as Chief of Departments until 1980.

He attended Diploma course in Istanbul University which follows Harvard Business School program of Business Administration for a year then started work at I.C.I (U.K.) and Sojuzchim export (U.S.S.R.) representatives/agents in Turkey where he took the responsibility of Technical sales of Textile Dye stuffs and Auxiliaries.



**WORKSHOP INVESTMENT PKR 20,000 (1 DAY WORKSHOP) (9am-5pm)**  
**Venue: DHA Suffa University**

- The above fee includes program lunch, refreshments, facilities and equipment
- Group discounts are also available.
- Since pre-program reading is required, it is strongly advised to send the nomination(s) at least 8 working days prior to the program.
- Preferred mode of payment is by demand draft, pay order or crossed cheque in favor of DHA SUFFA UNIVERSITY.
- Your participation will be confirmed after receipt of full payment.

**WORKSHOP ORGANIZED BY ZOHA ASSOCIATES AND TRAINERS COMPANY**  
**TUREV DANISMANLIK -TURKEY IN COLLABORATION WITH DHA SUFFA UNIVERSITY.**



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